

AMERICA'S BEST ELECTRICMART. INC.

HARRESSING THE POWER OF SUPPLY.

America's Best Electricmart (ABE) is a stocking electrical material distributor and an electrical contractor providing electric motor repair services. ABE primarily serves Guam, the Commonwealth of the Northern Marianas (CNMI), and Micronesia. ABE provides a complete inventory of electrical materials at competitive prices and also provides superior service in obtaining special order and project materials. We are authorized distributors for Square D, ABB, S & C, MacLean Power Systems, Joslyn, Telemecanique, Merlin Gerin, Fluke, Klein, Amprobe, Greenlee, Federal Pacific, Asco, Pass & Seymour, Wiremold, Specified Technologies, 3M, Cooper Crouse-Hinds, Cooper Bussmann, Cooper Lighting, and many others.

ABE also provides electric motor and generator repair, rewinding, and troubleshooting services primarily to Guam. These services include:

- Repair electric pump motors. Including replacing bearings and mechanical seals.
- Rewind and repair submersible pumps for water and sewer.
- Rewind and repair dry type transformers.
- Rewind AC generators with flat wires performed, hi-voltage, 4160V, 3 phase.
- Installation, repair, and maintenance of emergency generators and automatic transfer switches.
- Installation and repair of electrical controls for motors and pumps.
- Clean and repair generator field coils.
- Troubleshoot and repair controls of package type steam boilers.
- Maintain and repair Diesel electric power plant switchboards.
- Install power lines in conduit runs, power panels, and control centers.
- Installation and wiring of pumping control system for water and sewage plants.
- Conversion of 3 phase motors (50Hz to 60Hz, 1200 1800 RPM) through redesigning and reconnection.

History of ABE:

America's Best Electricmart was founded in November of 2001 and first opened its doors for business in March of 2002. The principal owners of ABE are individuals with over 70 years of electrical sales, purchasing, and back office experience on Guam. ABE was profitable their first year in business.

Goals / Vision:

America's Best Electricmart goals are as follows:

- Be the island contractor's and Engineering manager's best source for electrical and mechanical materials.
- Be the best motor repair and rewinding business in Micronesia.
- Maintain inventory levels that accurately reflect our customer's needs.
- Produce and retain knowledgeable sales people.
- Provide not only materials to our customers, but also provide additional value to customers through our extensive knowledge and experience in supplying electrical materials.



AMERICA'S BEST ELECTRICMART, INC.

HARRESSING THE POWER OF SUPPLY.

We will accomplish this goal by doing the following:

- Aggressively promoting ABE and the products we represent within the community.
- Hiring competent sales, warehouse, motor repairers, and back office personnel
- Promoting a sense of responsibility and ownership within our employees
- Providing on-going training for our employees and our customers.
- Seeking out new products
- Seeking out suppliers that have products and service that will benefit our customers.

Contact Information

Dave Hicks (<u>dave@abemart.com</u>) or Sonny Edano (<u>sonny@abemart.com</u>) (671)647-774/5 – Telephone (671)647-6676 – Fax

129 W Harmon Industrial Park Rd, Unit D Tamuning, GU 96913

SBA Classifications

America's Best Electricmart is registered in CCR. Our SBA small business classifications are as follows:

- Small Business
- HUBZone certified
- Woman owned
- Minority owned
- Self-certified small disadvantaged business
- Asian-Pacific American owned